

Message Text

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PAGE 01 STOCKH 03061 090749Z
ACTION EUR-12

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TO USDOC WASHDC
INFO SECSTATE WASHDC 4422

UNCLAS STOCKHOLM 3061

E.O. 11652: N/A
TAGS: BEXP, BTRA, SW
SUBJECT: FOREIGN BUYER PROGRAM: US VISIT OF MR. WILHELM STAHL
OF HANDELSBOLAGET SVENSKA TWIM

1. WE HAVE ISSUED A COMMERCIAL INVITATION TO MR. WILHELM STAHL
OF HANDELSBOLAGET SVENSKA TWIM, KUNGSVAGEN 62 B, BOX 292, S-59500
MJOLBY.

2. THIS SMALL FIRM HAS JUST BEEN ESTABLISHED AS IMPORTER/AGENT/
DISTRIBUTOR BY MR. STAHL AND THREE OTHER PERSONS, AND MR. STAHL
IS INTERESTED IN FINDING PRODUCTS TO MARKET IN SWEDEN THAT DO
NOT REQUIRE SOPHISTICATED SERVICING FACILITIES. HE IS ESPECIALLY
INTERESTED IN UNCOMPLICATED MEDICAL DEVICES EQUIPMENT,
STERILIZING EQUIPMENT FOR LABORATORIES, AND EQUIPMENT AND
DEVICES FOR ANIMAL RESEARCH AND BREEDING.

3. ACCORDING TO LOCAL BANK SOURCES THE OWNERS OF THE FIRM ARE
FINANCIALLY SOUND AND THEY ENJOY A GOOD REPUTATION. HOWEVER,
SINCE THE FIRM HAS JUST STARTED, NORMAL BUSINESS PRECAUTIONS
SHOULD BE OBSERVED.

4. MR. STAHL WILL ARRIVE IN NEW YORK CITY ON AUGUST 28 AND
STAY IN THE US APPROXIMATELY THREE WEEKS.

5. HIS MAILING ADDRESS: RALPH CARLSON, 231 RUDDERTON DRIVE,
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NO. MUSKEGON, MI 49445. HE WILL BE STAYING AT STATLER HILTON,
NEW YORK, AUGUST 28-30; CAPITOL HILTON, WASHINGTON DC,
AUGUST 30-31; AND CHICAGO PALMER HOUSE, CHICAGO IL, SEPTEMBER
2-5.

6. MR. STAHL PLANS TO VISIT THE US DEPARTMENT OF COMMERCE
DISTRICT OFFICES IN NEW YORK CITY AND CHICAGO.

7. PLEASE INSERT INFORMATION RE MR. STAHL'S VISIT IN
COMMERCE AMERICAN AND/OR COMMERCE BUSINESS DAILY.
KENNEDY-MINOTT

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NNN

Message Attributes

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